

## Midnight Feature Requests

CONNECTCOLLABORATECONQUER



#	Name	Description	Area	Champion	Company
1	Could there be an added feature within the FG spec where we list the standard services in the specific order that we need them displayed on Work Order reports.	Is it in scope to link FG Specs to Standard Services? Example, could there be an added feature within the FG spec where we list the standard services in the specific order that we need them displayed on Work Order reports. Having to add the same standard services every time for a FG specs is time consuming based on how we are using the system. To help mitigate the time it would take, we have created generate templates by spec profile in excel that has the standard services listed. We then utilize the mass order update functionality. It is easier than manually adding it to every order, but this could greatly enhance the experience if this ability was built within the system.	?	Adam Thomas	Shaw Industries
2	Inactive employee	When an employee is inactive, it blanks out their name in any of the historical data when running reports. Recommend that inactive doesn't remove them from historical data but only prevents any additional activity.	CRM	Adam Thomas	Shaw Industries
3	Mass Close Orders	Ability to mass close orders vs having to do it one at a time.	Orders	Adam Thomas	Shaw Industries
4	Set Standard Services By Finished Good Sku	"Having the ability to pre-set standard services for finished good skus. Example, when creating a finished sku, select from a drop down each standard service in the specific order that they would be listed on screen & reports as they would flow through the production process."	Pricing	Adam Thomas	Shaw Industries
5	English & Spanish	Have the ability to set language preference between English vs Spanish.	Settings or CRM?	Adam Thomas	Shaw Industries
6	Would like to see the main customer screen in CRM show the customer's current outstanding balance.	Would like to see the main customer screen in CRM show the customer's current outstanding balance, maybe as a link to take the user to the customers unpaid orders. Currently we have to go digging for that info.	CRM	Andre Andrepont	Andrepont Printing, Inc.
7	When creating a new customer and entering a customer code, it would be very help for that field to autofill from existing values, to make it easier to avoid choosing a code that already exists.	When creating a new customer and entering a customer code, it would be very help for that field to autofill from existing values, to make it easier to avoid choosing a code that already exists. Example: our standard format for customer codes is the first 4 letters of the company name, plus a 3 digit numeral starting with 001. When entering those first four letters, if the field would suggest matching values, it would be much easier to see what the next numeral value should be. Right now, my reps have to open a tab in CRM first and search the customer code field to figure out what the next value should be.	CRM	Andre Andrepont	Andrepont Printing, Inc.
8	When copying an order, we need the option to update the press and stock info to make sure the newest data is being retrieved upon copy.	When copying an order, we need the option to update the press and stock info to make sure the newest data is being retrieved upon copy. This might either be a global Orders setting, or possibly an interventional dialogue presented to the user that gives them the option to perform that update as part of the Copy operation. Consider extending this to the entire job details, example would be if a customers CRM info is changed, this is not updating on the job and is a copy of the original job data rather than retriving new data.	Orders	Andre Andrepont	Andrepont Printing, Inc.

9	If a previous order contains presses or stocks that have since been inactivated, something needs to notify the user of this so they can take corrective action.	If a previous order contains presses or stocks that have since been inactivated, something needs to notify the user of this so they can take corrective action. Consider copying thr inactive service model. There is also a desire to prevent the user from using these inactive options at all.	Orders	Andre Andrepont	Andrepont Printing, Inc.
10	Main order screen should show the order subtotal without tax.	Main order screen should show the order subtotal without tax. The only way we can see the subtotal is by producing an invoice. Big daily inconvenience for us.	Orders	Andre Andrepont	Andrepont Printing, Inc.
11	Inventory to drop off like legacy reports	Looking at the power of the new reports and how legacy unused reports will fall off - that logic for inventory would be great. We need to consider historical data integrity.	Inventory	Anthony Marchioni	Compu-Mail, LLC
12	Drag and Drop Attachments TWO REQUESTS	Would be great to drag and drop file attachments and select the disposition code.	Orders/ Estimates	Anthony Marchioni	Compu-Mail, LLC
12	Drag and Drop Attachments TWO REQUESTS	Bring the ability to drag and drop in the attachments tab.	Orders/ Estimates	Shanin Haskell	Compu-Mail
13	Freedom with MFA to choose our token	With so many options out there we need the flexibility to use DUO or other tokens based on need	Payments	Anthony Marchioni	Compu-Mail, LLC
14	Audit log enhancements	Will there ever be more detail in the Audit Logs within orders? Consider updating these logs when we change the way saving a job only updates changed data.	Audit Logs	Bill Hedahl	Streamworks
15	Group billing feature in estimates - TWO REQUESTS	Could we get a group billing feature in estimates?	Estimates	Bill Hedahl	Streamworks
15	Group billing feature in estimates - TWO REQUESTS	Missing Group Billing functionality in the Quote - would like to have the same group billing that exists for orders added to estimates. we use detailed services to price the estimate. being able to group those multiple services under a client friendlier description would be just as helpful as it is on the invoice	Estimates	Ken Reiter	United Mailing Service/ SenioROI
16	Transaction date CHOICE when applying postage escrows	When you apply postage escrow or earmarked to the postage WITHIN THE ORDER, we get to choose the transaction date but when we apply those postage prepayments using the accounting postage application for bulk applications it only uses the system date. We really need a transaction date field in there rather than just issuing the system date. Currently it creates problems for our accrued postage liability reports. Example: if we add apply postage on the 5th of the month for a mailing on the 25th of the prior month we can still date the application effective the 25th rather than the 5th. When we close the order with the 31st, our GL reports show one thing while our midnight postage reports show a different number.	Orders	Bill Hedahl	Streamworks
17	Option to run reports to see what data existed on a certain date, or date range.	Report recommendation - adding date feature to customer AR and inventory report. So that you can run it retroactively. I.E. what was our inventory balances as of a date in the past. Currently those reports can only be run at the current point in time.	Reports	Bjorn Anderson	Impact

17	Option to run reports to see what data existed on a certain date, or date range.	A/R aging and Inventory reports that can pulled on a specific day to see history of values. End of a month can be pulled even after other transactions go in after the month has closed.	Reports	Brandon	Impact
19	Bulk File Download - Bulk Version Delete	The ability to Download All for file attachments and similarly the ability to mark multiple versions (or mark all) in a job to delete instead of one by one.	Orders	Brent Flores	UMS Print Solutions
20	Shipping populating from estimate to order	Would like to not have to populate shipping info between these two- can it migrate over?	Estimates	Carolyn Shapiro	JLS Mailing Services
21	Expanded windows in order details	Instead if scrolling down within the windows of a dept in the order, could you change to an expandable window with an arrow in the corner of the box?	Orders	Carolyn Shapiro	JLS Mailing Services
22	Reporting Automation and Batching	For both work orders and invoices, we still do a lot of printing! It is so inefficient to go in and print 1 work order or invoice at a time. Is there anything you can do to help us print multiples of these in 1 trx? This is a huge productivity challenge for our teams. Would be very big for us and likely others if it could be added! Consider date/version filters for these reports.	Reports	Carolyn Shapiro	JLS Mailing Services
22	Reporting Automation and Batching	"- Triggers to automatically run report and email it out. Should be based on user defined triggering event including: Time based (ie daily, hourly), status based (ie. djb task status), others  - API to allow passing parameters and running reports  - Printing Queues for reports (Work Orders, Invoices, etc)"	Reports	Owen Lawson	Planet Direct
23	Navigation on lists	Add page navigation to the top of lists, instead of just the bottom. Consider anchoring the pagination navigation like Print Reach Central.	General	Ginger Peak	Aloha Print Group
24	Sub-Clients	Ability to create sub-clients under a larger client for postage tracking. We deal with Agencies that have large amounts of clients.	CRM	Jake Ryan	MDI
25	Updated UI	Having the ability to move around the fields in the orders and estimates. Along with the ability to delete or change UDFs. This would be per user custimization. Consider adding an option to switch to the "Default" view for things like troubleshooting and support.	Orders/ Estimates	Jake Ryan	MDI
26	Admin level security. – Template access without access to everything else.	More flexibility in admin level security. Specifically – Template access without access to everything else.	Admin	Jeannette Burns	GISI Marketing Group
27	MOD and Midnight: - Multi-part job templates.	MOD and Midnight: - Multi-part job templates.	MOD Integration	Jeannette Burns	GISI Marketing Group
28	MOD into Midnight Allow production/job notes to come into Midnight with a template from MOD.	MOD into Midnight Notes fields in templates. To allow production/job notes to come into Midnight with a template from MOD.	MOD Integration	Jeannette Burns	GISI Marketing Group
29	Multi-Factor Identification	Multi-factor identification as a secondary security protocol. Dealing with credit cards. Cyber security. This protocol is currently required by most cyber insurance policies.	Security	Jeannette Burns	GISI Marketing Group
29	Multi Factor Authentication	MFA upon sign in.	Security	Joe Chimienti	Marketing Kitchen

material to displ quote report.	,	Calculator	Burns	Marketing Group
32 Can we going to Inventory delete method?		d an API	joseph caldwell	Compu-Mail
34 Attachments - A preview	oility to "Attachments: were required for SOC to have customer set up, NDA or comparable files, tax exempt actively on file. I have two questions here I hate having to download the file to preview it. Is there a way to add a preview option?"	e. CRM	Kelly Stevens	Compu-Mail, LLC
34 Attachments - S reminder date for documents need updated.	or when Is there a way to automate when the above mentioned files need updating? That would be a HUGE timesaver."	e. CRM	Kelly Stevens	Compu-Mail, LLC
35 CRM -marketing and track social and website visi	media I send a lot of marketing emails and track social media and website visits on the tool we currently use. Any chance could you add these feature.	cRM cres?"	Kelly Stevens	Compu-Mail, LLC
36 Proofing - Would ability to bcc int external stakeho	ernal and	Proofing	Kelly Stevens	Compu-Mail, LLC
37 Proofing - Would to be able to pro- several aspects (envelope, mail etc)	of the job	Proofing	Kelly Stevens	Compu-Mail, LLC
38 Secure ftp or pr	For pricing the unique url is not sufficient for HIPAA and HITRUST. We can't allow people to access files which is why we use secure ftp meth you add that feature?	ods. Could Proofing	Kelly Stevens	Compu-Mail, LLC - 6th item
39 Midnight Users Website to share templates			Kelly Stevens	Compu-Mail, LLC - 7th item
40 DJB Project Nar Continuity	when something gets scheduled on the DJB it pulls in the project name into the scheduled task. But if the project name changes it pulls in the project name, not the current one. This is an issue on copied orders if someone save the copied order before they change the project name. truly relational, so it always gets the current project name.		Ken Reiter	UMS/ SenioROI
42 We need some efficiencies arou amount of time create and upda orders.	t takes to	enter and Orders	Ken Reiter	United Mailing Service/ SenioROI
43 "Edit" option for Earmarked fund (transfer funds t account)		stand the Deposit	Kendra Tanner	BMS Direct Inc

WF

Jeannette GISI

30 WF: Mount and laminate WF: Mount and laminate material to display on quote report.

44	Activity reports of the postage accounts	Postage Reports: Clients request activity reports of their postage account, would be ideal to send a Postage Activity Report from the CRM to email directly to the client.	Reports	Kendra Tanner	BMS Direct Inc
45	Auto late invoice notice to clients	Auto late invoice notice sent to clients who haven't paid their bill within the net due date.	Automation	Marisela Governale	PrintMailPro
46	Print functionality	Triggers that would automatically print version level work tickets to server folder and/or directly to a printer.		Mary Sobo	DNI Corp
47	Is there the ability to create custom invoice forms utilizing multiple logos.	Is there the ability to create custom invoice forms utilizing multiple logos.		Mary Sobo	DNI Corp, Inc
48	Text notifications	Would like to see text messaging integrated into many aspects of midnight. With customer approval allowing for notifications using text from proofing, job updates, completion, and invoicing.	Notifications	Michael Kline	SouthEast Printing and Mailing
49	Auto reminders	Would like midnight to have a way to have the proofing system to send out proof reminder to clients after the initial proof request has been sent out. Either by a predefined schedule (24 hours) or set by the system.	Proofing	Michael Kline	Southeast Printing and Mailing
50	External cloud proof storage	Have a way for the proofing system to use external cloud storage to send out proofs that are larger the. The current 20Mb file size limitation.	Proofing	Michael Kline	Southeast Printing and Mailing
51	Batch File proofing	Allow for batch file upload to a proof request or allow for compressed files thru the proofing system.	Proofing	Michael Kline	Southeast Printing and Mailing
52	API For Estimates and Print Calculator	"Estimates and Print Calculator are major gaps in API. We have several use cases that would benefit from availability of this access including:  - Apply custom pricing rules for print to work around inflexible pricing model  - Use data from Print Calculator and/or Estimate to automate item creation"	API	Owen Lawson	Planet Direct
53	Retain Quoted Price	"Need to tie order version service price to the originally quoted price. For example, if we quote 100,000 pieces insertion services at \$10 per thousand, then split the quantity across 10 versions or drops, Midnight will recalculate the price on each version; due to the smaller quantities and minimums, the resulting price will no longer match the quoted price.  This prevents us from having accurate billing. Major fundamental issue for us and all of the other users I have talked to so far at the conference.  To facilitate customer requested changes, the order version service price must be tied back to the original quoted service (rather than just statically copied).  This is necessary to allow successful repricing without having to manually update price on each version."	Estimates	Owen Lawson	Planet Direct
54	Service Wizard Enhancements - ability to adjust the Service Minimums depending on the selections made.	Service Wizards given the ability to adjust the Service Minimums depending on the selections made.	Pricing	Owen Lawson	Planet Direct
55	Service Wizard Enhancements - Allow wizard selections to determine Each vs per M pricing	Allow wizard selections to determine Each vs per M pricing	Pricing	Owen Lawson	Planet Direct

57	Quote jobs by Run Sheet Quantity, not just Item Quantity	Quote jobs by Run Sheet Quantity, not just Item Quantity	Estimates/ Quote	Randall Garner	Creative Printing of Bay County, Inc.
58	Add "Amount of Time" on the Job Cost Records screen for each entry	Job Cost Records screen needs a column for "Amount of Time" for each entry	Job Costing	Randall Garner	Creative Printing of Bay County, Inc.
59	Confirm if Revenue for Additional Services are sent to QuickBooks if Service is under a Print Calculator using Price Match	Confirm if Revenue for Additional Services are sent to QuickBooks if Service is under a Print Calculator using Price Match	Print Calculator	Randall Garner	Creative Printing of Bay County, Inc.
60	Custom Items feature needs to print out on Work Orders	Custom Items feature needs to print out on Work Orders	Reports	Randall Garner	Creative Printing of Bay County, Inc.
61	Estimate Multiple Quantities Improvements	"Currently this feature does not work with the Multi part Calculator. Nor does it work with Service Wizards that have Setup Fees. And it would be great if the Update button would update the Multiple Quantities, instead of having to delete and recreate."	Estimates	Randall Garner	Creative Printing of Bay County, Inc.
62	More data automation connections to presort software and how are others doing it.	More data automation connections to presort software and how are others doing it.	Presort Integration	Scott Williams	Impact
52	API For Estimates and Print Calculator	We would like to import quantities into print calculator for print system on completion of printing.	Print Calculator	Scott Williams	Impact
64	Barcodes for Multiple Skids of a single product	Is there a roadmap item to have unique barcodes for multiple skids of a single product in the warehouse?	Warehouse	Scott Williams	Impact
65	Machine Issue tracking	Can we add machine issues to the issue tracking so when we pull up the machine utilization report it will show "the reason" a machine wasn't being used.	Issue Tracking	Shanin Haskell	Compu-mail
67	Estimate Balance	Would like to see a column showing dollar amount of each estimate. Like the balance column in the orders area.	Estimates	Todd Williams	PRI Graphics
68	Improvement in speed of scheduling tool	Every addition to the schedule takes up to 20-30 seconds for that item to show up, takes the scheduler too long to add each task for that day	Scheduling	Zarmen Bekmezian	Marketing Kitchen
69	Scheduling to support blocking of non-business days	Scheduling to support blocking of non-business days			

-1	70	Time clocks to support	Time clocks to support "Time Off" for employees		
		"Time Off" for employees			
	71	Nexus Tax Feature	Support for multiple tax jurisdiction in one order		