



What's New and Improved

Jobs Section

➔ You can now have default service(s), such as "Preflight", automatically added to a new Item. This is accomplished by customizing each product type with its own service(s).

To implement this feature, do the following:

1. Create a new Template Job for the Walk-in customer (customer #31).
2. Change the number of the Template to 888. (See below to learn how to change the Template number.)
3. Add to the Template one Item for each of the Product Types to which you want to add a default service.
4. Add to an Item the desired default service(s), change any other specs (quantity, size, etc.) , and save.
5. If the Item is priced, set the Item price to zero in the Costs window.

Template number = 888

Product type

Customer: Walk-in***

Default service

Item price = 0

Note: Quantity assigned to the Template overrides the default quantity assigned to the Product Type.

To change Template number, click and select "Change the Number of this Job..."

ITEM 1		Item Properties	
	Description	Brochure	
	Quantity	1000	
	Originals	1	
	Sides		
SERVICES		Service Specs	
Add Services From:		Category	Service (rig)
All Departments		Preflight	Preflight

When Product Type "Brochure" is selected in a new Item of an Order/Quote, the service "Preflight" is automatically added.

ITEM 1		Item Properties	
	Description	Brochure	
	Quantity	1000	
	Originals	1	
	Sides		
SERVICES		Service Specs	
Add Services From:		Category	Service (rig)
All Departments		Preflight	Preflight

If you do not use Product Types, this feature will still work with Product Type "?" (number 0).

- ➔ Business card Items: If the Document type is "Names", the unit price is shown as dollar amount (two decimal places) "per Name" instead of per Each or M.

The screenshot shows the 'Item Properties' window for 'Business Cards for Jones, Riepe, Smith' with a quantity of 2000 and 3 names. Below it is a table of items:

Item	Description	Quantity	Time	Price/Hr	Unit Price	Price
1	Business Cards for Jones, Riepe, Smith 3 Names (3 sides + 3 blank)	2,000			168.07/Name	504.20
	Cover Coated: 80# Sterling Ultra Gloss - 8.5 x 11 (1 out 12 up) - Color ...	500			86.4000/M	43.20
	Digital Printer Copier - Color	500	0:14	0.0000/Ea		410.00

- ➔ Price per Pad, Price per Set: This feature is similar to the Business Card feature above. If the Document Type is "Sheets/Pad" or "Tabs/Set", the Unit Price is per Pad and per Set respectively.

Pads	35 Sheets/Pad	300	1.45/Pad	434.10
	Bond: 20# White - 8.5 x 11			
	Digital Printer Copier - Blk & Gr			
Tabs	5 Tabs/Set	300	0.25/Set	76.25
	Bond: 20# White - 8.5 x 11	1,500		11.5200/M
	Digital Printer Copier - Blk & Gr	1,500	0:30	0.0200/Ea
				50.00

- ➔ Now you can have an Item Description print on a Quote/Invoice for information only - without Quantity or price as "No Charge". This feature is especially helpful when the customer prepays for the postage of a mailing job and you want to send him a paid invoice where the postage and paid amounts show at the bottom of the invoice (postage entered in the Postage field of the Job Totals window).

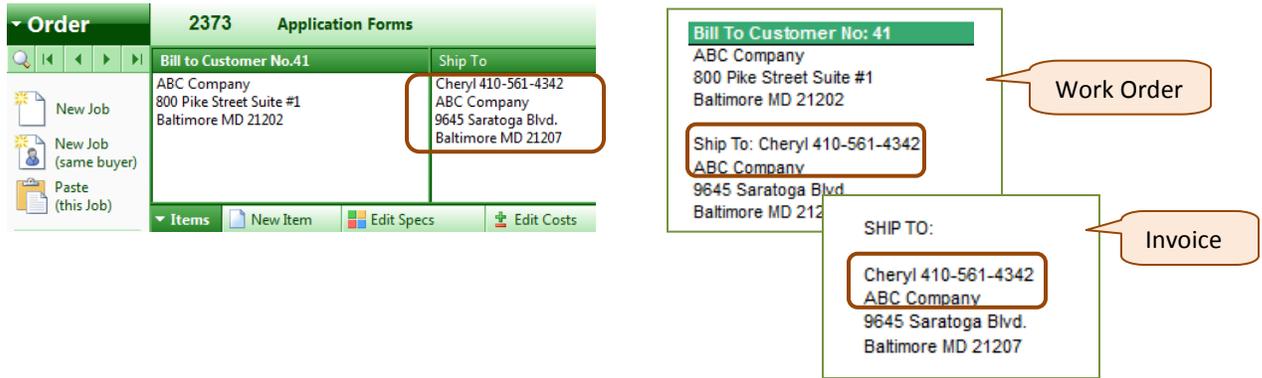
To enable this feature, you must type a tilde (~) in front of the Item Description.

The screenshot shows the 'Item Properties' window for 'ITEM 1' with a description of '~Postage'. A callout bubble points to the tilde (~) in the description, stating 'Item Description with tilde (~)'. Below is a preview of an invoice for 'Invoice 2441' dated 04/30/12. The invoice includes contact information for Ann M. Linz at ABC Company and a table of items:

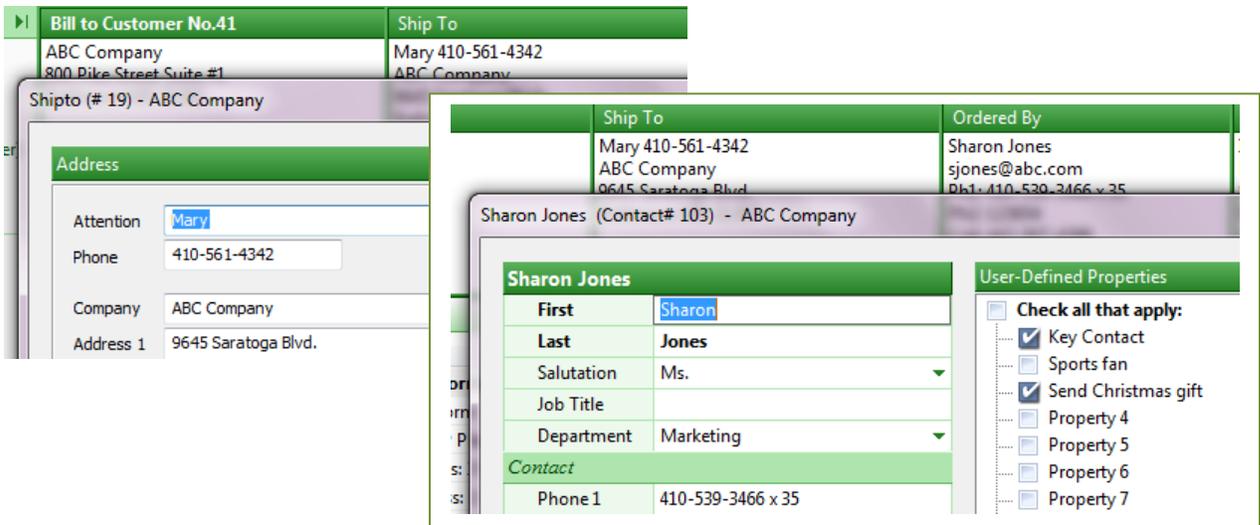
Acct.No	Ordered By	Phone	Fax	P.O. No	Prepared By	Sales Rep
41	Sharon Jones	410-539-3466 x 35	410-727-4752		Melissa	Jim
Quantity	Description	Price				
	Postage					

A callout bubble at the bottom states: 'Invoice printed without quantity, # orig, or "No Charge"'. Another callout bubble at the bottom left states: 'You must still select Product Type and enter quantity and #origs. They will not print on Quote/Invoice.'

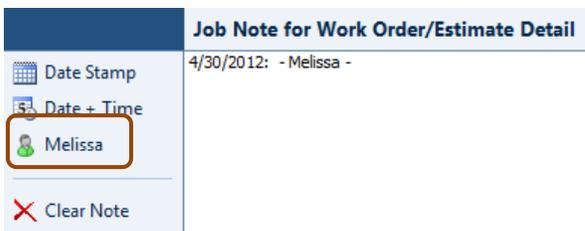
- ➔ "Ship To" address now includes the "Ship To phone number" on the Job window and on work orders and invoices.



- ➔ New shortcut: To open the Detail window (instead of the list window) of a "Ship To" address or of a "Buyer", hold the [Ctrl] key down and click **Ship To** (or **Buyer**).



- ➔ All Note windows (Job, Item, Service, Customer, Contact, Reminder, and other) include the default CSR name. When the name is clicked, it will be inserted at the cursor location.



➔ New Document type: "Tabs/Set" for tab jobs where all tabs are printed on one sheet and then paper is die-cut.

The screenshot shows a document configuration window. On the left, there's a 'Tabs' section with a thumbnail of a tabbed document. Below it is a 'SERVICES' section with a list of service categories: All Departments, Graphics, Paper, Prep, Printing, and Digital. The main area is a table with columns for Description, #Sets, Tabs/Set, Sides, and Service Specs. A callout bubble points to the #Sets and Tabs/Set values.

Description	Tabs
#Sets	500
Tabs/Set	6
Sides	1

500 sets, 6 tabs per set
Total finish size paper = 6 x 500 = 3,000

Category	Service (right-click for options)
Index	110# White 8.5 x 11 6 Tabs/Set Atlantic Run: 8.5 x 11 Finish: 8.5 x 11 (1 out 1 up) Front: 1 Color PMS 633 Back:
Plate	CTP Plate: 1
Small Press	Press Wash: 1 Mix: 1

1 plate

➔ New option: You can now have the Job list to display only the "default CRS's" Jobs by default.

The screenshot shows the 'Jobs' menu at the top with options like New, Find, Open, Print, Email, Export, Favorites, Security, and Reminder. Below the menu is a 'List Manager' section with a list of filters. A callout bubble points to the filters. Another callout bubble points to the 'My Jobs Only' button in the List Manager. A third callout bubble points to a dialog box titled 'Include My Jobs Only' which has a checkbox for 'Include My Jobs Only'.

List Manager filters

Click to open the "Include My Jobs Only" window.

Click here to assign a default CSR to this computer.

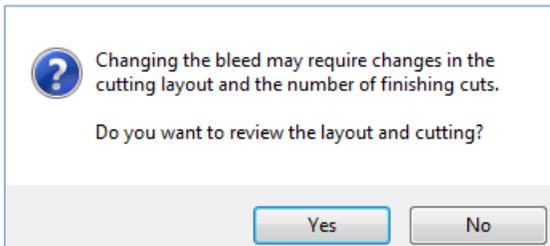
This feature will work only when the Job list is selected from one of the filters in the List Manager. If you use the "Add Filter..." feature or the "Find" window to create the Job list, "My Jobs Only" feature will be ignored.

- Orders list views include columns for "Customer Number" and "Job Time Due".

JobNo	Customer	CusNo	Title	DateIn	DateProof	DateDue	Time	Net
2376	Apex Realtors	81	Brochures	04/24/2012		04/30/2012	*2 pm	1776.71
2375	Attman & Associa...	43	Form	04/24/2012		04/30/2012		218.70
2364	Abel Laboratories	32	Letterhead	04/26/2012		04/30/2012	*	250.28
2354	ABC Company	41	Application Forms	04/25/2012		04/30/2012	4 pm	164.31
2441	Annapolis General ...	38	Postage	04/27/2012		05/01/2012		0.00
2359	Ascot Inc.	40	Business Cards	04/20/2012	04/20/2012	05/01/2012	*	61.25
2355	Action Business Sy...	37	Purchase Forms	04/25/2012		05/01/2012	*	3030.09

TIP: You can add an asterisk in place of Time (or in front of it) to indicate that the due date is requested by the customer (firm due date).

- Item Specs window | Paper Specs window | Bleed field: If the selection in the Bleed field is changed, a pop-up window asks if the Cutting Diagram window should be opened.



- "Job Dates" report includes Proof Due Time.

JobNo	Customer	CusNo	Job Title	In	Proof	ProofTi	Job Due	Time	ShipBy	Shipped	Pe
2359	Ascot Inc.	40	Business Cards	04/20/201	04/20/201	9 am	05/01/201	*	Our Truck		
2378	ABC Company	41	Brochure	04/20/201	04/25/201	1 pm	05/06/201	10 am	Our Truck		
2379	ABC Company	41	Booklet	04/20/201	05/04/201	4 pm	05/06/201	2 pm	Our Truck		
2380	ABC Company	41	Employee Manuals	04/20/201			05/05/201	2 pm	Our Truck		
2381	Alliance For The Bay	39	Newsletter	04/20/201	04/25/201	1 pm	04/27/201	1 pm	Our Truck		

Proof Due Time

➔ Item Price List has new options.

New Export the Price List to an XML file (available with the XML tool).

Click to open the "How to Set Quantity Breaks" window. (See below.)

Quantity	Price	Unit Price
250	407.85	1.6314/Ea
500	444.33	0.8886/Ea
750	482.65	0.6435/Ea
1,000	518.39	518.39/M
1,250	554.34	443.47/M
1,500	592.26	394.84/M
1,750	627.57	358.61/M

Options to show unit price as "Per Each" and "Auto" in addition to "Per 1000". ("Auto": 'Per Each' for quantities less than 1,000, 'Per 1000' for quantities 1,000 or higher)



HOW TO SET QUANTITY BREAKS:

Select a pre-defined interval from the list: 100, 250, 500, 1000 or type another interval. Example: If you select 250, you will see prices at every 250, starting at 250. Limit 30 quantities.

Select 'Varies' to list prices at pre-defined quantities of 500, 1M, 5M, and 10M. This list is useful to review prices.

Select 'Price List' to list prices from quantity 25 to 19,000 at varying intervals. Limit 120 quantities. Suggestion: Use this list when you generate a Price Book.

New Type the starting and ending quantities separated with hyphen (-). Example: If you type 20-100, you will see prices between 20 and 100 at every 20. Limit 1000 quantities.

New Type the starting and ending quantities and the interval. Example: If you type 20-100 @5, you will see prices between 20 and 100 at every 5. Limit 1000 quantities.

UNIT PRICE OPTIONS:

- Blank: Do not show unit prices
- Per Each: Show price/Ea for each quantity
- Per 1000: Show price/M for each quantity
- Auto: Show price/Ea if quantity is less than 1000, otherwise price/M.

OK

Quantity	Price	Unit Price
20	47.34	2.3670/Ea
40	52.31	1.3077/Ea
60	57.06	0.9510/Ea
80	62.40	0.7800/Ea
100	67.68	0.6768/Ea

Quantity	Price	Unit Price
20	47.34	2.3670/Ea
25	48.59	1.9436/Ea
30	49.91	1.6636/Ea
35	51.14	1.4611/Ea
40	52.31	1.3077/Ea
45	53.38	1.1862/Ea
50	54.37	1.0874/Ea
55	55.72	1.0130/Ea
60	57.06	0.9510/Ea

➔ The "Find" window (Jobs and Customers sections) includes additional criteria.

Find	By this field	If the field
Orders	Job Number	= equal
Quotes	Job Title	<> not equal
Templates	Customer's Name	< less than
History Jobs	Customer's Number	> greater than
Key Orders	Customer's ID	<= less or equal
Key Quotes	Customer's City	>= greater or equal
	Customer's State	is between
	Customer's Zip	
	Ship To Company	
	Ship To City	
	Ship To State	
	Ship To Zip	
	Buyer's First Name	
	Buyer's Last Name	
	Buyer's Phone Number	
	Buyer's Email Address	
	CSR Number	
	SalesRep assigned to Job	
	SalesRep assigned to Customer	
	Date In	
	Date Proof	
	Date Due	
	Date Shipped	
	Date Payment Due	
	Date Paid	
	Date Reorder	
	Amount Paid	
	Balance	
	P.O.Number	
	Location Number (0 for Store1)	
	Posting Number	
	Posting Date	

Find	By this field	If the field
Customers	Customer's Name	is exactly like
	Customer's Number	is not exactly like
	Customer's ID	starts with
	Customer's City	ends with
	Customer's State	contains
	Customer's Zip	does not contain
	Contact's First Name	is between
	Contact's Last Name	
	Contact's Phone Number	
	Contact's Email Address	
	Job Date In	
	Job Date Shipped	
	Job Date Reorder	
	SalesRep assigned to Job	
	SalesRep assigned to Customer	

➔ Invoice/Quote printing: New option is added.

<input checked="" type="checkbox"/>	Sub-Items
<input checked="" type="checkbox"/>	#Originals (or #Sheets)
<input checked="" type="checkbox"/>	No Attention

Print window of a Quote/Invoice

If checked: Buyer's or Default Payer's names will not be printed with the "Bill To" address.

If not checked: Default Payer's name or, if there's no Default Payer, Buyer's name will be printed (the same as in versions 2011 and earlier).

➔ Work Order printing: New options are added; some existing ones are improved.

1 Select a Document:

For In-House:

- Work Order
- Invoice (Default)
- Order Receipt
- Delivery Ticket
- Invoice (Custom)
- Invoice (Booklet)
- Invoice (Letter Style)

For Customer:

- the list on the screen -
- Jobs:**
- Job Dates
- Job Amounts
- Items:**
- Item Specs
- Item Amounts
- Services:**
- Service Specs
- Service Amounts
- Barcodes**
- Item Barcodes
- Shipping**
- SH
- SH

2 Check Document Options:

Document Data

- Estimated (Chargeable) Time
- Estimated (Chargeable) Quantity
- ' (a lin
- Price

Document Style (Format)

- Column Headers and Lines
- Vertical Job Number (for filing)
- Space between Service Categories
- Space between Services
- Page break between Items

Highlight Options

- Items (gray background)
- Papers and Printers (gray background)
- Other Services (gray background)
- Notes (yellow background)
- Notes (bold font)

More Options

- Print Service Barcode Page
- Print 'This job (Item) was copied from...' info
- Print 'End with # of good sheets (Run Size)' info
- Print Item Quantity with Item Description
- Print #Originals with Item Description
- Print Ship to Notes with Special Instructions
- Print Special Instructions and Notes on every page

New options
(See below for explanation.)

Printing "Cost" disabled in Settings | Jobs | Job Options

Address

Attention: Cheryl

Phone: 410-561-4342

Company: ABC Company

Address 1: 9645 Saratoga Blvd.

Note...

Delivery door is behind the building.

"Ship To" Note copied to work order.

Sample Work Order

Ship To: Cheryl
ABC Company
9645 Saratoga
Baltimore MD 21207

Cell: 443-567-4398
Fax: 410-539-5586

P.O:
Loc: Store 1

Special Instructions and Notes

Call customer when job is completed.
Delivery door is behind the building.

Specs - This job has 1 item

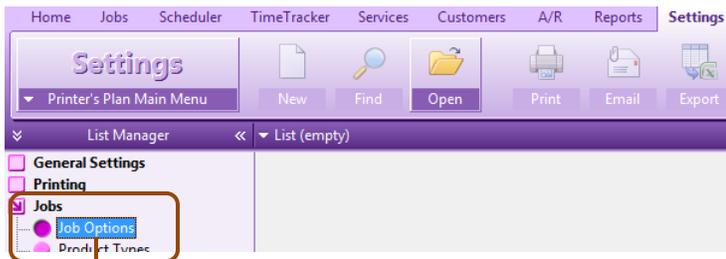
	Time	ActualT	Quantity	ActualQ
ITEM 1 2 Posters 24 x 36 1 Original			2	
Wide Format Medium: Stock - Gloss			1,728	
Wide Format Printer: C	0:33		1,728	

Special Instructions and Notes will print on every page if this is a multi-page work order.

Item Quantity before Item Description

Printing #Originals on Work Order is now an option.

➔ New Job options are added to the "Job Options" table in Settings | Jobs.



Job Options

How to display/print Item Unit Prices	Per 1000 (in 2 decimals)
Require replacement of discontinued Services to print Order/Quote documents	Yes
How to display/print Service Unit Prices	Use Service Property
1 Set the New Quote Status as	Warm
Change the Quote Status to 'Won' after converting it to an Order	Yes
When entering a new Job, set the Job Title to Item 1 description	Yes
After creating a job	Ask me what to do next
In the Notes window, add the new date and text at the top (last note first)	Yes
In the Specs window, remind me if paper is assigned without a printer	Yes
How to open a Job, if Job's CSR does not match the Default CSR	Open it in View/Edit mode
After entering a deposit, add a payment note to the Memo field	Yes
2 After printing/emailing invoice/quote, add date printed to job note	Yes
3 After creating an Order, set Due Date = Date In + ? days	4
4 After creating a job from scratch, add customer's default job notes	Copy both
5 Allow printing cost on work orders	Yes

Explanation of the New Options

4 Both Customer's "Work Order Note" and "Invoice Memo" from customer setup window are copied to "Order".

Date invoice printed is added to Job Note. **2**

1

Status of new Quote is set to "Warm".

Job Note	Memo	Customer	Job Total
Office and receiving hours: 7 am - 3 pm		7777 ID 28596245	Subtotal
04/25/2012 12:44 Invoice printed (#1)			Discount
			Shipping
			Postage

3

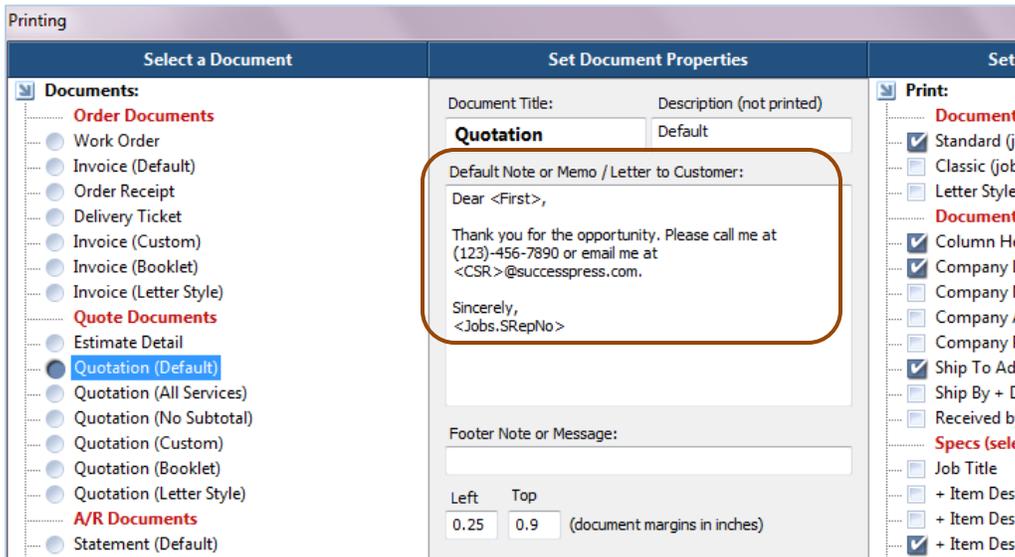
Due Date = Date In + 4 days

5

Work orders

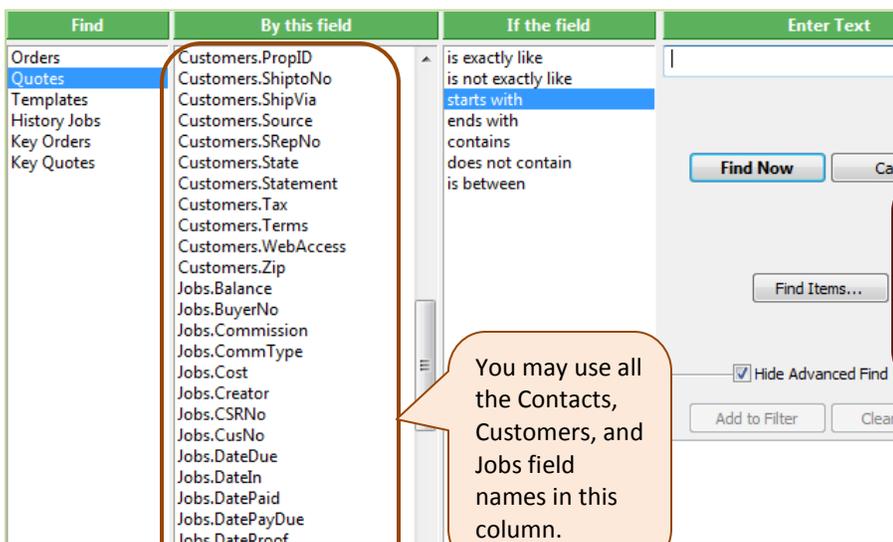
"Cost" option is hidden.

- ➔ The **Default Note or Memo** of the Quotations/Invoices may include any one or more of all the fields of the Job, Customer, and Contact. (In previous versions, this selection was limited to just a few fields.)



Settings | Printing | Document Options Window

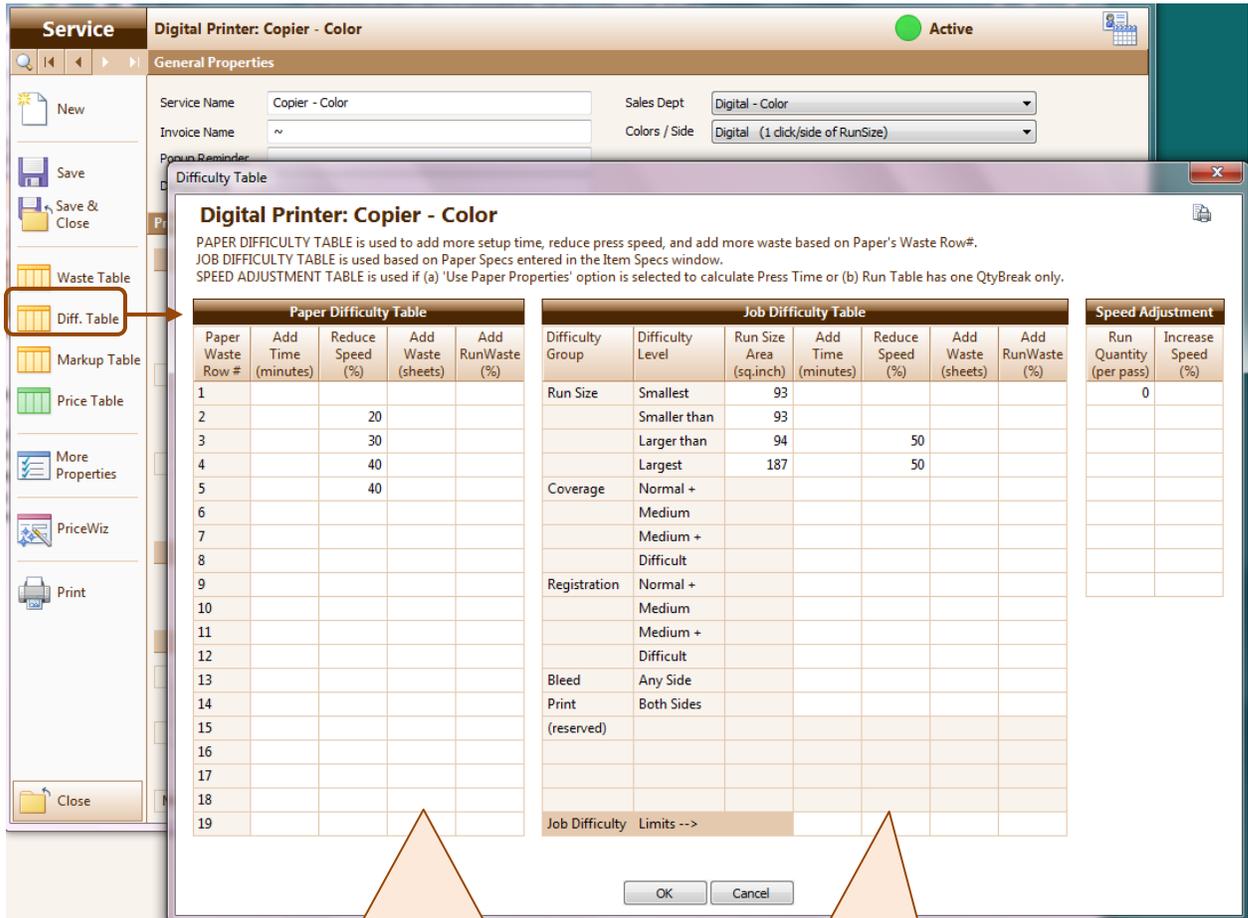
To see a list of the field names available, click the **Find** button in the Jobs section and then click **Show Advanced Find**. The field names are listed in the **By this field** column.



Be sure to insert the field names within brackets when you use them. *Example:* `<Jobs .SRepNo>`

Services section

- ➔ **Difficulty Table for Digital Printers/Copiers:** Now you can adjust the time and waste for digital printers according to the paper used in the job and the difficulties of the job.



Paper Difficulty Table
 Enter the setup time, speed, and waste adjustments for papers. This table is linked to a paper by the waste table row assigned to the paper.

Job Difficulty Table
 Enter the setup time, speed, and waste adjustments for job difficulties.

➔ You can now assign to a service a setup price that will be added to the Price Table prices.

Pricing Properties

Quantity: Impressions

Round-up to: 0

Waste...: --- No Paper Waste ---

Time...: Calculate time from #impressions (clicks) using 'Colors/:'

Cost: Time Cost + Material Cost

Cost / Hour \$: 80.00

Multiplier...: 0

Price: Use Price Table

Setup Table

Per	Minutes	Mat.Cost	Setup Price
Lot (1)	3.00		10.00
Page/Set	0.17		

Run Table

QtyBreak	Units/Hour	Mat.Cost	Run Price
1	3000.00	60.00	

Price Table

Digital Printer: Copier - Color

How to Use this Price Table

- Select a column based on: How Sides Printed (Black | Black)
- Select a row based on: Service Quantity = Impressions
- Read the price in the selected cell as: Per Each

➔ More columns are added to the Services List View.

rt Favorites Security Reminder

Exclude Discontinued Services Service Settings

Center	Operator	Tag	Vendor	SKU	UPC	FSC	AutoAdd
--------	----------	-----	--------	-----	-----	-----	---------

➔ Now you can assign Cost per Click to Digital Printers/Copiers set up as "Color/Black".

Price Table

Digital Printer: Copier - Color

How to Use this Price Table

1. Select a column based on:
2. Select a row based on:
3. Read the price in the selected cell as:
4. Calculate the Service Price using this method:
5. Multiply the price by:

How Sides Printed (Black | Black/Black | Color | Color/Black | Color/Color)

Service Quantity

Per Each

Linear

(Built-in)

If you select the "How Sides Printed" option, you may enter a per click cost for each column. If no cost is entered for columns, the unit cost of the Run Table will be used.

Service Price = Cell Price x Impressions

Sides ->	Black/	Blk/Blk	Color/	Col/Blk	Col/Col
Cost/Click ->	0.0050	0.0050	0.0600	0.0325	0.0600

Row #	Service Qty	Price	Price	Price	Price
1	10	0.0800	0.0800	1.0000	0.5400
2	50	0.0600	0.0600	0.9000	0.4500
3	100	0.0400	0.0400	0.8000	0.4000

Col/Blk cost
= **Average** Cost/Click
= (Cost Side1 + Cost Side2) / 2

Setup Table			
Per	Minutes	Mat.Cost	Setup Price
Lot (1)	3.00		10.00
Page/Set	0.15		

Setup price (new feature) will always be used – whether you enter costs for columns or not.

Run Table			
QtyBreak	Units/Hour	Mat.Cost	Run Price
1	3000.00	60.00	

You must still enter a cost in "Run Table" although the costs in "Price Table" will override it. If this field is zero or blank, Printer's Plan will ask for material cost in the job.

Mat.Costs and Run Prices are

Per M (1000)

Method between

- ➔ Ask for Total Cost: If a service is set up as:
 - Quantity = (any selection from the list)
 - Cost = Material Cost only or Time Cost + Material Cost
 - Mat. Cost is blank
 - Mat. Costs and Run Prices are = Total

then Printer's Plan asks for the total cost of the service regardless of the selection in the "Quantity" field.

The screenshot shows the 'Service' configuration window for 'Buyouts: Perfect Bind'. The window is divided into several sections: General Properties, Pricing Properties, and Cost/Price settings. Callouts provide the following information:

- Quantity:** Selection here is used only to calculate the service quantity but is ignored in calculating the service cost if "Total" is selected for "Mat.Cost".
- Setup Table:** Setup cost will be added to the Total cost entered. (The table shows a setup cost of 15.00 for Lot 1).
- Mat.Cost:** Selection is "Material Cost only" or "Time Cost + Material Cost".
- Run Table:** Selection: "Total".
- Cost:** Cost = blank.
- Mat.Costs and Run Prices are:** Total.

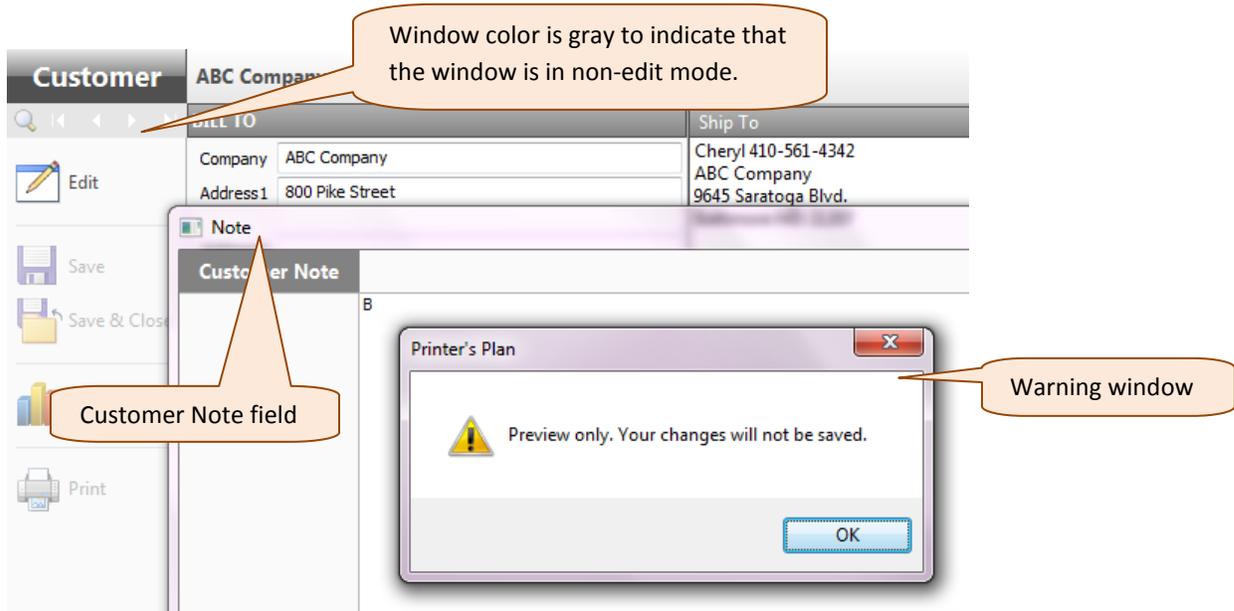
When the service above is used in an Item, the following window will appear:

The screenshot shows the 'Total Material Cost (\$15 Setup Cost will be added)' dialog box. The input field contains '0.0000'. A callout explains: 'Enter the total cost. If there is a setup cost, it will be added to the Total cost you enter.' The dialog also displays the following information:

- Buyouts: Perfect Bind
- Enter Total Material Cost (\$15 Setup Cost will be added)
- Service Quantity: 1,000
- Cost Multiplier: 0
- Setup Cost: 15
- Markup: 60%

Customers section

- ➔ When a customer window is opened in non-edit mode, such as when it is opened from the Job window, typing in the Note field will cause a warning window to open to let the user know that the notes will not be saved.



See **Settings | General Settings | Passwords** to set permissions for opening the Customer window: New tasks: #66 through #68

Reports section

- ➔ You can now add filters to "Profitability" and "Comparison" reports for Customer, Customer Ship To and Buyer, CSR, Sales Rep (assigned to Job), and Location No.

Right-click the report and then click "Add Filter..." to open the Find window.

Find Window

Find	By this field	If the field	
KeyReports	Posting Date	= equal	202
	Posting Number	<> not equal	
	Customer Number	< less than	
	Ship to Number	> greater than	
	Buyer Number	<= less or equal	
	CSR Number	>= greater or equal	
	SalesRep assigned to Job	is between	
	Location Number (0 for Store1)		

"Ship To" and "Buyer" numbers can be found on their Edit windows. (See the following.)

Shipto (# 19) - ABC Company

Address

Attention Cheryl

Phone 410-561-4342

Company ABC Company

Address 1 9645 Saratoga Blvd.

John Smith (Contact# 95) - ABC Company

John Smith

First	John
Last	Smith
Salutation	Mr.
Job Title	Manager
Department	Distribution

User-Defined

- Check a
- Key
- Spo
- Seni
- Proj
- Proj

- ➔ New report showing Quotes won and lost and their ratio is added to Special Reports.

Special Reports / Quotes Won/Lost						
Date Range: Year-to-Date (1/1/2012 - 5/1/2012)						
Year	Month	Count Total Quotes	Qty Quotes Won	% Quotes Won	Qty Quotes Lost	% Quotes Lost
2012	2012 04 April	17	9	52.9%	5	29.4%
	2012 05 May	11	5	45.5%	4	36.4%
		28	14	50.0%	9	32.1%
		28	14	50.0%	9	32.1%

- ➔ Tax reports are revised: If the tax amount of a Job is zero, the net sale amount for the Job is reported under Tax Exempt sales.

Posting / Summary of Taxes										
Date Range: Year-to-Date (1/1/2012 - 5/1/2012)										
Tax No	Tax Name	Tax For	Count	Net Sales Subtotal-Disc	Net Sales Tax Exempt	Net Sales Taxable	+ Shipping Taxable	+ Postage Taxable	= Total Taxable	Tax
0	Exempt	Invoices	138	66,674.28	66,674.28	0.00	0.00	0.00	0.00	0.00
			138	66,674.28	66,674.28	0.00	0.00	0.00	0.00	0.00
1	Maryland	Invoices	365	133,615.00	0.00	133,615.00	0.00	0.00	133,615.00	8,016.96
			365	133,615.00	0.00	133,615.00	0.00	0.00	133,615.00	8,016.96
2	Selena County	Invoices	4	1,668.69	1,668.69	0.00	0.00	0.00	1,668.69	0.00
			4	1,668.69	1,668.69	0.00	0.00	0.00	1,668.69	0.00
			507	201,957.97	68,342.97	133,615.00	0.00	0.00	135,283.69	8,016.96

Tax amounts on Selena County Jobs = \$0

- ➔ Reports by "Date (In, Shipped, Paid, Reorder)" and some of "Sales By" reports now include Shipping, Postage, and Tax totals.

Sales by / Business Type: 10 (PostingDate between 1/1/2012 and 5/1/2012)						
Name	Subtotal	Discount	NetSale	Shipping	Postage	Tax
Medical	201802.26	10295.88	101406.48	554.77	28002.51	7416.27

New columns

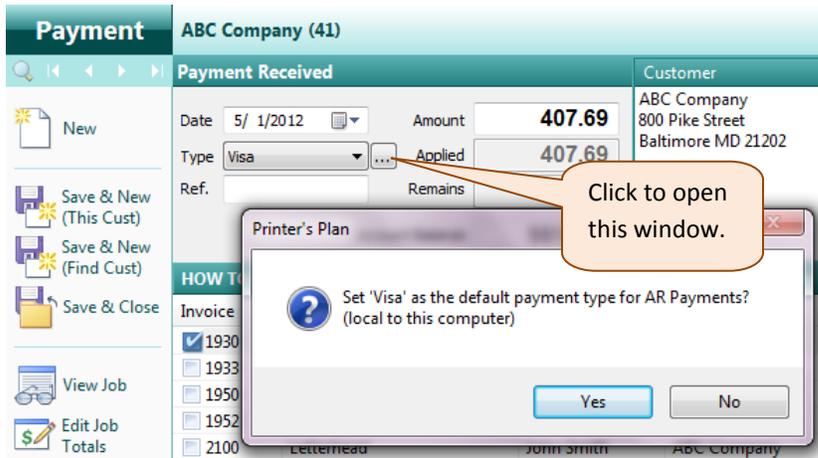
➔ New report: "Activities of Customer No...", added to "Special Reports", shows the major transactions of a customer for a specified period of time.

- Key Reports
- Posting
- A/R
- Profitability
- Comparison
- Production
- At a Glance
- Special Reports
 - Activities of My Company
 - Activities of Customer No...
 - Quotes Won/Lost

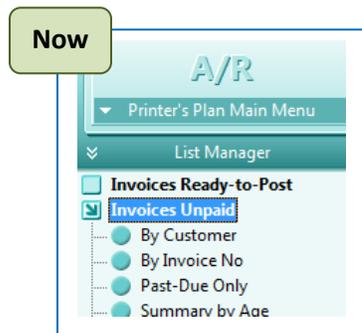
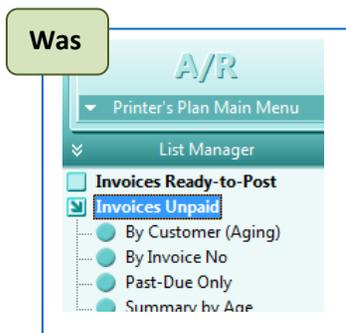
Customer	Created	Cus#	Name	Default Buyer	Phone		Credit Limit	Credit Due	
	01/01/1998	41	ABC Company	Sharon Jones	410-539-3466 x 3		100,000.00	75.00	
Special Reports / Activities of Customer No: 41 - ABC Company									
Date Range: April (4/1/2012 - 4/30/2012)									
This report includes the activities of the selected customer during the selected date range plus the payments expected (any date) from the customer.									
Orders	Received	Job#	Title	Ordered By	Status	Prepared I	Subtotal	Discount	Job Total
	04/05/2012	2398	Newsletter	Sharon Jones	- In History	Paul	4,304.05	-215.20	4,293.29
	04/06/2012	2285	Brochure	Ann M. Linz	- In History	Brad	2,917.60		3,063.48
	04/06/2012	2286	Booklet (Set)	John Smith	- In History	Lisa	2,551.34		2,678.91
	04/06/2012	2346	Direct Mail Envelopes	Ann M. Linz	- In History	Lisa	1,376.86	-68.84	1,373.42
	04/06/2012	2395	Welcome Brochures	Sharon Jones	- In History	Paul	2,830.09	-141.50	2,823.02
	04/07/2012	2304	Flyers	John Smith	- In History	Lisa	26.42		27.74
	04/07/2012	2324	BUSINESS CARDS THERM. 1 COLO	John Smith	- In History	Brad	105.00		110.25
	04/10/2012	2396	Purchase Forms	Sharon Jones	- In History	Paul	2,680.00	-134.00	2,673.30
	04/10/2012	2401	Newsletter	Sharon Jones	- In History	Paul	438.99	-21.95	437.89
	04/10/2012	2402	Envelopes	Sharon Jones	- In History	Paul	1,636.97	-81.85	1,632.88
	04/19/2012	2404	Newsletter	Sharon Jones	- In History	Paul	4,906.94	-245.35	4,894.67
	04/30/2012	2378	Brochure	Ann M. Linz	On Hold	Paul	1,190.45		1,249.97
	04/30/2012	2379	Booklet	Sharon Jones	In Progress	Lisa	740.78	-37.04	738.93
	04/30/2012	2380	Employee Manuals	Sharon Jones	In Progress	Paul	251.40	-12.57	250.77
			Orders Received (14)				25,958.89	-958.30	26,248.52
Payments	Received		Applied To	Paid By	Reference	Group			PayAmount
	04/11/2012	0	2357	Check	123654	AR			171.94
	04/19/2012	0	1930	Visa		AR			407.69
	04/20/2012	0	1933	Visa		AR			34.77
	04/25/2012	0	1934	Visa		AR			444.04
	04/26/2012	0	2255 2251 2285	Check		AR			6,746.70
			Payments Received (5)						7,805.14
Payments	Expected	Invoice No	Title	Date Shipped			Invoice Total	Paid	Balance
	04/10/2012	1950	Newsletter	2/17/2012			423.58	-181.19	242.39
	04/26/2012	1952	Application Forms	3/29/2012			982.72	-827.03	155.69
	05/01/2012	2100	Letterhead	4/7/2012			211.50		211.50
	05/05/2012	2425	Newsletter	4/2/2012			1,087.23		1,087.23
	05/11/2012	2395	Welcome Brochures	4/13/2012			2,823.02	-1,800.49	1,022.53
	05/14/2012	2304	Flyers	4/18/2012			27.74	-4.15	23.59
	05/17/2012	2401	Newsletter	4/16/2012			437.89		437.89
	05/25/2012	2402	Envelopes	4/26/2012			1,632.88		1,632.88
			Payments Expected (8)				7,828.56	-2,812.86	4813.70
Credit	Transaction	Job#	Reason						Amount
	04/10/2012	0	Prepress error						75.00
			Credit Transactions (1)						75.00
Write Off	Transaction	Job#							Amount
	04/10/2012	1931							-7.71
	04/26/2012	2394							-47.597
			Write Off Transactions (2)						-483.88
Late Fee	Transaction	Job#							Amount
	04/26/2012	1950							3.58
			Late Fee Transactions (1)						3.58

A/R section

➔ You can now set a payment type as default. This feature is computer-specific.

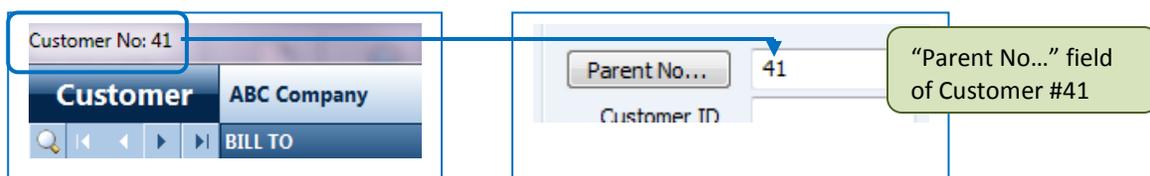


➔ The word “Aging” is removed from the list names under “Invoices Unpaid”. No changes are made to these lists.



For Aging reports, go to **Reports | A/R. Unpaid Invoices** lists in A/R do not include credits.

➔ Now you can send to a Parent Company a statement, which includes the children’s invoices, even though the Parent Company does not have open invoices. To enable this feature, assign the customer number of the Parent Company to its “Parent No...” field



Settings section

- ➔ More functions are added to the "Passwords" table.

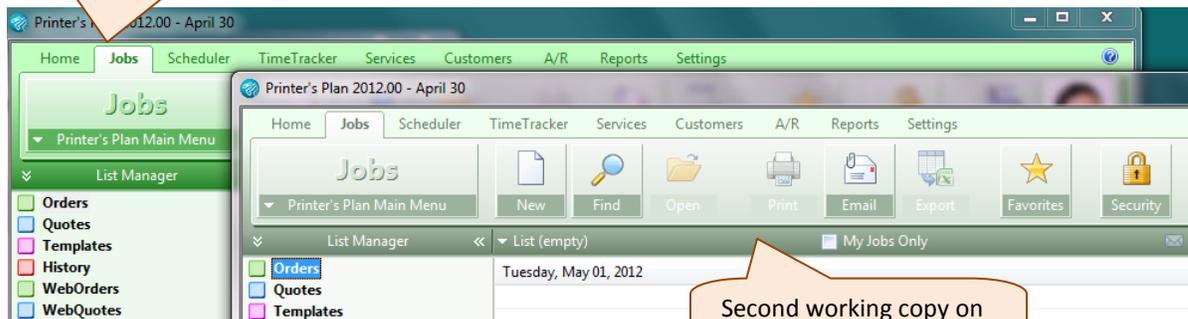
ID	Tasks and Required Password Levels	Level
57		
58	Print List and Labels in Customers section	2
59		
60		
61	Enter Quick Sales	3
62	Enter Deposit	2
63	Reverse Payment	2
64	View/Edit Commission	2
65		
66	View Customer from Job window	2
67	Edit Customer from Job window	2
68	Edit Customer from Customers section	2
69		

New areas that can be password-protected

Misc

- ➔ Now Printer's Plan remembers the location where you backed up the database the last time using the "Back up" feature in the "Home" section.
- ➔ The window color for the second copy of Printer's Plan opened on the same computer is now dull for easy identification between the two copies.

First copy of Printer's Plan opened on this computer: Original colors



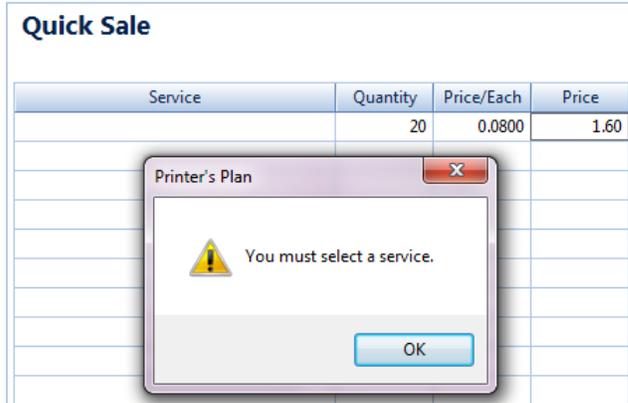
Second working copy on this computer: Color dull

Fixes

- ➔ Fix in Contact, Ship to, and Reminder list windows: After selecting a row, if you clicked "New", then "Cancel", and then "Edit", the "New" window was displayed instead of the "Edit" window of the selected row. This error is fixed.
- ➔ Invoice/Quote printing: When print "All Services & prices" option was selected, all services, including the ones marked with tilde (~), were printed. Now, "No Charge" services marked with tilde are not printed.
- ➔ Work Order printing: When only a portion of the Paper information could fit at the bottom of a Work Order page, the rest of the information did not print on the next page. Now, the complete Paper information is printed on the next page.
- ➔ The default selection in the Customer's "Price Rounding" field was ignored. Fixed.
- ➔ If a Plate is hidden, it no longer shows in the Default Plate list for a Press.
- ➔ Finishing services setup waste now factors in the number of parts of a paper (example: carbonless papers) when the setup waste is calculated.

QuickSale tool

- ➔ Now a service selection is required on the QuickSale window.



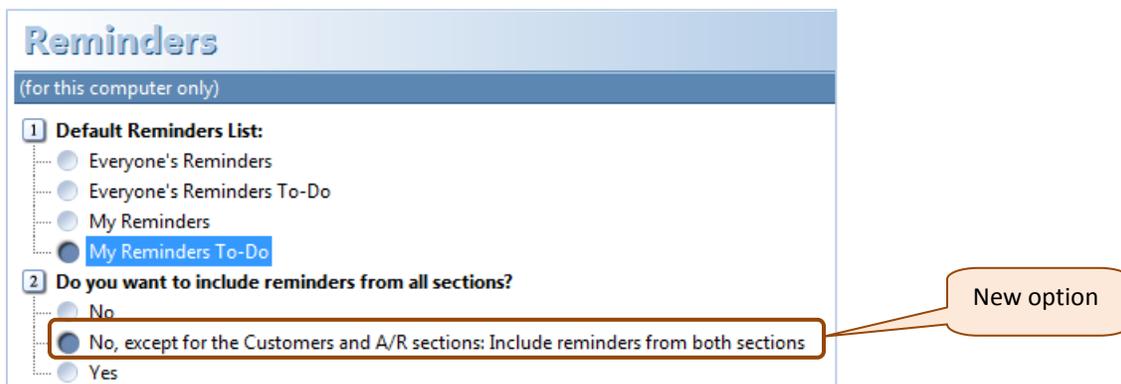
- ➔ Unused fields in the QuickSale setup window are now hidden.

ShippingLabels tool

- ➔ Now you can also include **Contact's Email**, **Phone2**, all **cell (Mobile)** fields, and **Ship To Phone** in Shipping Labels templates.

Reminder tool

- ➔ New option allows you to combine or separate A/R and Customer reminders.



Scheduler tool

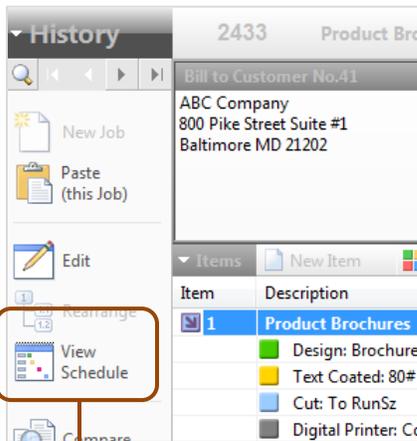
➔ The "Favorites" feature is now added to Scheduler.

Right-click on a list and select "Add to Favorites...". Later click "Favorites..." to display the report. This feature is especially helpful and saves time when a salesperson wants to see his/her jobs regularly.

➔ Summary-To-Do by Category/Service view now also displays category totals.

Summary-To-Do		Small Press	Large Press	Digital Printer	Cut
Operator		39:16	1:57	9:41	6:58
Operator/Category		1:10	4:35		
Operator/Service					
Category					
Category/Service					
Center/Category					
Center/Service					
Summary-Done					
<i>View/Update Status of Items</i>					
JobTracker					
1 Color Press	13	19:39	1:06	7:50	6:58
2 Color Press	8	19:37	0:51	1:51	1:10
4 Color Press	4	25:01	7:09	12:07	5:45
5 Color Press	2	6:16		6:16	
Copier - Blk & Wht	1	1:30		1:30	
Copier - Color	8	16:21	8:32	7:02	0:38
To FinSz	10	3:27	2:32	0:55	
Trim 3S (Folded Boo...	4	8:12		8:12	

- ➔ Now a "View Schedule" window is available in the History Job window. It displays, along with other information, the operators who completed the tasks when the history job was an Order.



Preview Only

History 2433 - Product Brochures
ABC Company (41)

Item Status	Item and Service Description	Service Date	<< T... A... d... 28 29 30 01 02 03 04 05 06 07 08 09 10 11 M... >>	Operator	Tag	P., Note	Act... Time	Actual Quantity
✓ Done	Product Brochures						0:00	10,000
	✓ Design: Brochure	03/13/12		Anna			0:50	1
	✓ Text Coated: 80# Ste	03/13/12		Scott		. 11 x 17 . 1	0:00	2,500
	✓ Cut: To RunSz	03/13/12		Lisa			1:03	48
	✓ Digital Printer: Copie	03/13/12		Dave			3:24	10,000
							5:17	

Fixes in the Scheduler tool

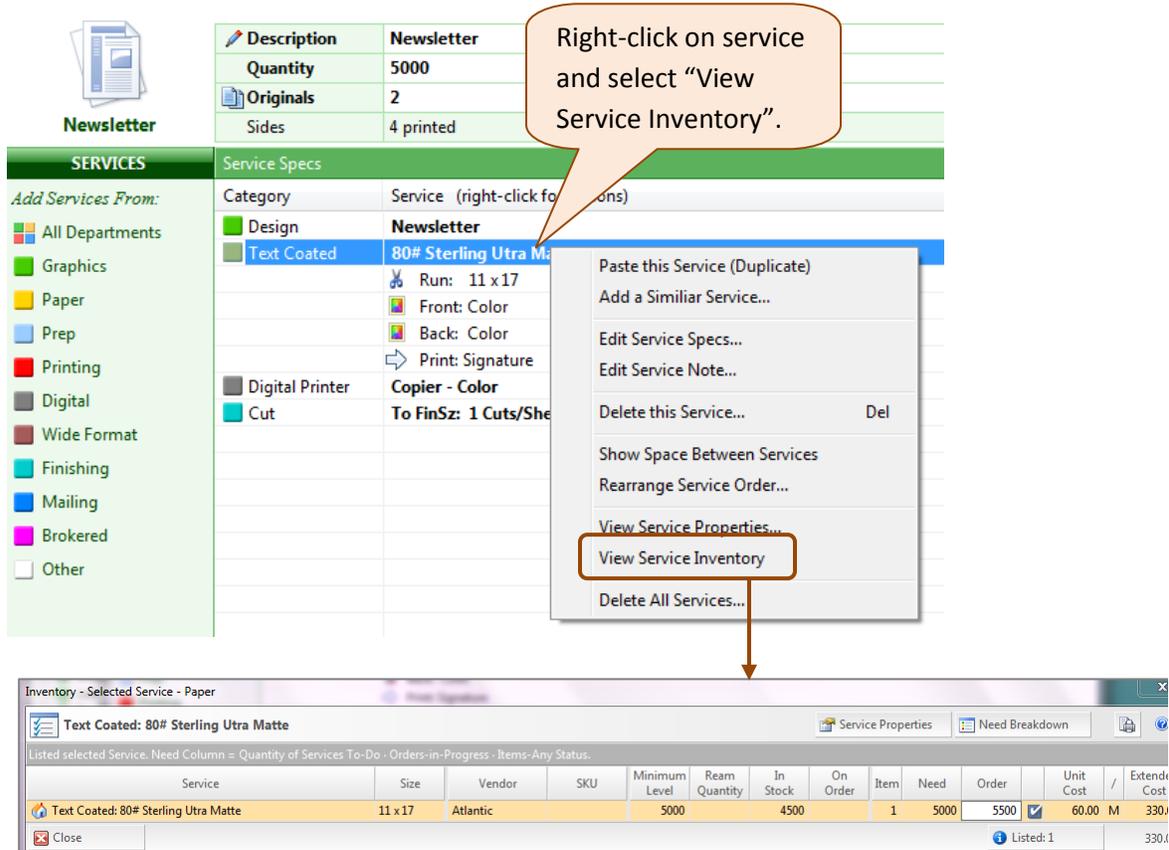
- ➔ Printing an Inventory list: Each page added more blank lines. Fixed.
- ➔ Option "Clear Service Date" in the "New Item Options" did not work. Now it does.
- ➔ The When window of the Schedule window allowed changing the Job status to "Ready-to-Post" even if the Job was not priced, invoice was not printed, or Shipped date was not assigned. Now the program checks the Job if the above conditions are fulfilled before changing the status.
- ➔ "Order No" column was not sorted correctly. Now it is.

XML tool

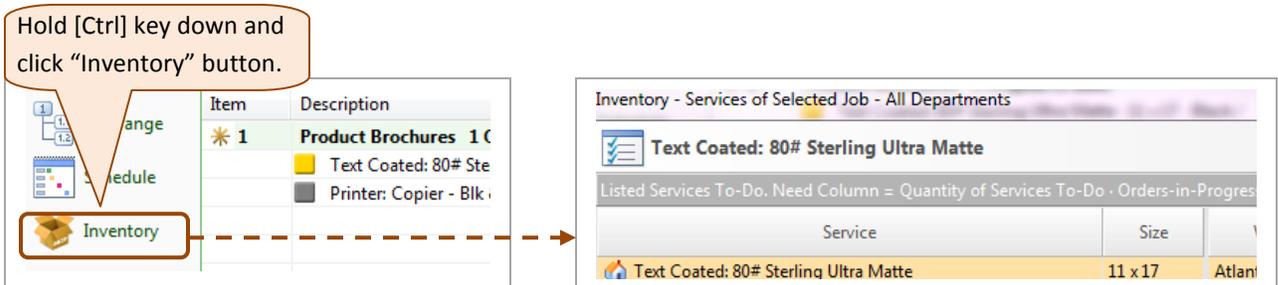
- ➔ Printing Work Orders and Invoices: If the selected template (.xslt file) name starts with "WorkOrder" or "Invoice", the Shipped date, #printed, and status of the order are updated just like the way they are updated when the forms are printed from the regular Print window.
- ➔ You can now export the Price Book to an XML file.
- ➔ You can now export any list in Printer's Plan to an XML file.

Inventory tool

- ➔ Inventory window is now larger.
- ➔ Now you can view the Inventory detail of a service in the Item specs window.



- ➔ When the Inventory options are set so that the Inventory window is not available in the Job window when the "Inventory" button is clicked, you can still view the window in non-edit mode



Fixes in the Inventory tool

- ➔ Printing an Inventory list: Each page added more blank lines. Fixed.